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### **Northern Idaho**

Includes: Bonner, Benewah, Boundary, Kootenai and Shoshone counties

HOT Jobs Rank	SOC Code	Occupational Title	2018 Projected Employment	Net Change	Annual Openings**	Percent Change	Median Hourly Wage	Median Hourly Wage	Education or Training Level
1	29-1111*	Registered Nurses	1,559	303	52	24.1%	\$30.75	\$30.96	Associate degree
2	11-2022	Sales Managers	298	75	13	33.6%	\$34.65	\$35.74	Bachelor's or higher degree, plus work experience
3	1/1 ///11	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	339	78	14	29.9%	\$33.18	\$33.44	Work experience in a related occupation
4	15-1041	Computer Support Specialists	880	219	40	33.1%	\$17.01	\$18.41	Associate degree
5	13-2011	Accountants and Auditors	483	114	17	30.9%	\$21.39	\$24.09	Bachelor's degree
6	29-2021	Dental Hygienists	198	57	9	40.4%	\$34.43	\$33.58	Associate degree
7	43-4051	Customer Service Representatives	2,207	628	113	39.8%	\$12.01	\$12.82	Moderate-term on-the-job training
8	41-3099	Sales Representatives, Services, All Other	336	78	14	30.2%	\$23.04	\$25.41	Work experience in a related occupation
10	13-1111	Management Analysts	225	64	9	39.8%	\$27.83	\$30.87	Bachelor's or higher degree, plus work experience
10	29-2052	Pharmacy Technicians	404	132	20	48.5%	\$15.52	\$15.94	Moderate-term on-the-job training
11	29-1051	Pharmacists	202	48	8	31.2%	\$48.79	\$44.78	First professional degree
12	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	1,417	237	51	20.1%	\$18.54	\$19.76	Work experience in a related occupation
14	11-1021	General and Operations Managers	1,795	131	61	7.9%	\$29.39	\$37.99	Bachelor's or higher degree, plus work experience
14	29-1123	Physical Therapists	180	45	7	33.3%	\$35.11	\$33.69	Master's degree
15	41-4017	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	801	152	30	23.4%	\$17.39	\$20.51	Work experience in a related occupation
16	25-2021	Elementary School Teachers, Except Special Education	1,079	168	38	18.4%	\$39,012	\$37,882	Bachelor's degree
18	13-1073	Training and Development Specialists	203	57	10	39.0%	\$20.88	\$21.77	Bachelor's degree
18	17-2141	Mechanical Engineers	200	45	9	29.0%	\$31.29	\$32.60	Bachelor's degree
19	39-9021	Personal and Home Care Aides	993	377	46	61.2%	\$9.43	\$9.15	Short-term on-the-job training
20	31-1011	Home Health Aides	1,080	386	46	55.6%	\$8.87	\$9.64	Short-term on-the-job training
21	53-3032	Truck Drivers, Heavy and Tractor-Trailer	1,608	247	49	18.2%	\$16.83	\$16.62	Short-term on-the-job training
22	29-2061*	Licensed Practical and Licensed Vocational Nurses	513	101	23	24.6%	\$16.47	\$16.61	Postsecondary vocational training
23	15-1031	Computer Software Engineers, Applications	116	45	6	63.4%	\$32.86	\$38.31	Bachelor's degree
24	11-3011	Administrative Services Managers	369	69	13	23.0%	\$21.24	\$25.60	Bachelor's or higher degree, plus work experience
25	41-3011	Advertising Sales Agents	259	68	11	35.6%	\$17.74	\$20.04	Moderate-term on-the-job training
26	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	567	96	16	20.4%	\$19.35	\$21.36	Work experience in a related occupation
27	11-3031	Financial Managers	407	60	12	17.3%	\$29.05	\$32.28	Bachelor's or higher degree, plus work experience
28	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	384	121	17	46.0%	\$12.71	\$13.17	Moderate-term on-the-job training
30	51-7011	Cabinetmakers and Bench Carpenters	394	113	17	40.2%	\$12.97	\$13.18	Long-term on-the-job training
30	29-1069*	Physicians and Surgeons, All Other	336	49	10	17.3%	n/a	n/a	First professional degree

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HOT Jobs Rank	SOC Code	Occupational Title	2018 Projected Employment	Net Change	Annual Openings**	Percent Change	Median Hourly Wage	Median Hourly Wage	Education or Training Level
31	17-3031	Surveying and Mapping Technicians	240	58	9	31.9%	\$19.88	\$19.59	Moderate-term on-the-job training
32	17-2051	Civil Engineers	142	36	6	34.0%	\$29.87	\$31.43	Bachelor's degree
34	31-9091	Dental Assistants	380	108	16	39.7%	\$13.17	\$13.19	Moderate-term on-the-job training
34	43-6011	Executive Secretaries and Administrative Assistants	951	159	27	20.1%	\$15.79	\$16.26	Work experience in a related occupation
36	13-2072	Loan Officers	269	61	8	29.3%	\$20.41	\$22.60	Moderate-term on-the-job training
36	15-1081	Network Systems and Data Communications Analysts	126	48	6	61.5%	\$24.63	\$24.78	Bachelor's degree
37	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	175	45	8	34.6%	\$21.04	\$21.58	Long-term on-the-job training
38	13-1199	Business Operations Specialists, All Other	322	50	11	18.4%	\$26.58	\$27.93	Bachelor's degree
39	23-1011	Lawyers	347	43	10	14.1%	\$32.94	\$37.11	First professional degree
40	41-2031	Retail Salespersons	4,737	900	197	23.5%	\$9.96	\$11.67	Short-term on-the-job training
41	51-2092	Team Assemblers	741	172	30	30.2%	\$11.10	\$11.38	Moderate-term on-the-job training
42	43-4171	Receptionists and Information Clerks	1,043	204	43	24.3%	\$11.43	\$11.91	Short-term on-the-job training
43	43-9061	Office Clerks, General	3,088	530	88	20.7%	\$11.42	\$11.68	Short-term on-the-job training
44	49-9042	Maintenance and Repair Workers, General	1,043	177	31	20.4%	\$14.08	\$14.82	Moderate-term on-the-job training
45	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	132	35	5	36.1%	\$28.92	\$27.33	Long-term on-the-job training
46	51-9199	Production Workers, All Other	427	108	18	33.9%	\$11.27	\$12.29	Moderate-term on-the-job training
47	43-3021	Billing and Posting Clerks and Machine Operators	435	84	14	23.9%	\$14.99	\$15.03	Short-term on-the-job training
48	37-3011	Landscaping and Groundskeeping Workers	905	170	26	23.1%	\$12.27	\$11.83	Short-term on-the-job training
50	11-9199	Managers, All Other	489	(10)	13	-2.0%	\$34.76	\$33.07	Work experience in a related occupation
50	53-7051	Industrial Truck and Tractor Operators	493	92	21	22.9%	\$14.10	\$14.28	Short-term on-the-job training
52	51-8031	Water and Liquid Waste Treatment Plant and System Operators	253	68	11	36.8%	\$14.18	\$15.75	Long-term on-the-job training
52	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,512	199	36	15.2%	\$14.44	\$14.98	Moderate-term on-the-job training
53	11-3021	Computer and Information Systems Managers	122	25	5	25.8%	\$37.35	\$36.63	Bachelor's or higher degree, plus work experience
54	43-5081	Stock Clerks and Order Fillers	1,120	207	42	22.7%	\$10.53	\$10.87	Short-term on-the-job training
55	31-1012	Nursing Aides, Orderlies, and Attendants	985	176	26	21.8%	\$12.23	\$12.33	Postsecondary vocational training
56	29-1062*	Family and General Practitioners	140	26	5	22.4%	\$72.46	\$77.37	First professional degree
57	17-3023	Electrical and Electronic Engineering Technicians	130	27	5	26.2%	\$31.09	\$29.12	Associate degree
58	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	1,466	271	52	22.7%	\$8.61	\$8.62	Short-term on-the-job training
59	31-9092	Medical Assistants	312	86	12	38.1%	\$11.30	\$12.40	Moderate-term on-the-job training
60	11-9111	Medical and Health Services Managers	192	28	6	17.1%	\$34.93	\$35.61	Bachelor's or higher degree, plus work experience
61	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	1,523	132	43	9.5%	\$15.14	\$18.02	Work experience in a related occupation

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62	15-1051	Computer Systems Analysts	106	26	5	32.5%	\$28.73	\$29.49	Bachelor's degree
63	49-9051	Electrical Power-Line Installers and Repairers	160	22	7	15.9%	\$35.09	\$32.64	Long-term on-the-job training
64	43-3071	Tellers	381	77	21	25.3%	\$11.26	\$11.40	Short-term on-the-job training
65	43-6013	Medical Secretaries	287	65	10	29.3%	\$13.80	\$14.02	Moderate-term on-the-job training
66	39-9031	Fitness Trainers and Aerobics Instructors	322	100	14	45.1%	\$7.84	\$11.27	Postsecondary vocational training
67	51-4041	Machinists	243	49	8	25.3%	\$15.90	\$15.45	Long-term on-the-job training
68	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	623	(79)	14	-11.3%	\$25.23	\$24.19	Work experience in a related occupation
69	41-2011	Cashiers	2,727	406	145	17.5%	\$8.77	\$9.35	Short-term on-the-job training
70	11-2021	Marketing Managers	138	25	5	22.1%	\$29.96	\$36.48	Bachelor's or higher degree, plus work experience
72	43-5071	Shipping, Receiving, and Traffic Clerks	606	95	23	18.6%	\$12.12	\$13.23	Short-term on-the-job training
72	49-3023	Automotive Service Technicians and Mechanics	698	70	19	11.2%	\$16.32	\$16.63	Postsecondary vocational training
75	41-9031	Sales Engineers	63	17	4	37.0%	\$34.59	\$35.22	Bachelor's degree
75	11-3051	Industrial Production Managers	149	22	7	17.3%	\$29.70	\$32.20	Work experience in a related occupation
75	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	1,301	207	101	18.9%	\$7.71	\$8.00	Short-term on-the-job training
76	33-3051	Police and Sheriff's Patrol Officers	292	34	10	13.2%	\$20.68	\$20.71	Long-term on-the-job training
77	53-3031	Driver/Sales Workers	587	77	17	15.1%	\$14.27	\$14.40	Short-term on-the-job training
78	47-4051	Highway Maintenance Workers	349	41	12	13.3%	\$18.03	\$18.44	Moderate-term on-the-job training
79	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	253	30	9	13.5%	\$22.46	\$23.84	Work experience in a related occupation
80	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	118	29	5	32.6%	\$19.51	\$18.87	Postsecondary vocational training
82	33-2011	Fire Fighters	182	35	9	23.8%	\$16.33	\$17.95	Long-term on-the-job training
82	17-2112	Industrial Engineers	75	21	3	38.9%	\$33.72	\$32.56	Bachelor's degree
84	29-1021	Dentists, General	162	17	6	11.7%	n/a	n/a	First professional degree
84	13-2052	Personal Financial Advisors	237	63	8	36.2%	n/a	n/a	Bachelor's degree
85	29-2034	Radiologic Technologists and Technicians	187	32	5	20.7%	\$23.13	\$21.87	Associate degree
86	41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	336	18	9	5.7%	\$26.90	\$29.01	Work experience in a related occupation
87	47-2031	Carpenters	2,002	(380)	30	-16.0%	\$16.08	\$17.37	Long-term on-the-job training
88	35-2014	Cooks, Restaurant	796	104	28	15.0%	\$11.66	\$11.32	Long-term on-the-job training
89	13-1071	Employment, Recruitment, and Placement Specialists	99	31	5	45.6%	\$17.03	\$19.39	Bachelor's degree
90	47-2111	Electricians	469	(85)	13	-15.3%	\$21.47	\$21.33	Long-term on-the-job training
91	51-2091	Fiberglass Laminators and Fabricators	165	38	7	29.9%	\$14.41	\$14.64	Moderate-term on-the-job training
92	29-1131	Veterinarians	61	18	3	41.9%	\$31.14	\$31.89	First professional degree

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93	21-1015	Rehabilitation Counselors	206	28	7	15.7%	\$20.49	\$20.03	Master's degree
94	21-1093	Social and Human Service Assistants	300	68	12	29.3%	\$8.85	\$10.81	Moderate-term on-the-job training
95	35-9021	Dishwashers	686	113	35	19.7%	\$7.65	\$7.76	Short-term on-the-job training
96	21-1092	Probation Officers and Correctional Treatment Specialists	137	26	5	23.4%	\$20.36	\$20.61	Bachelor's degree
97	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	940	101	37	12.0%	\$11.33	\$12.29	Short-term on-the-job training
98	43-5061	Production, Planning, and Expediting Clerks	186	38	8	25.7%	\$14.21	\$16.02	Moderate-term on-the-job training
99	35-3031	Waiters and Waitresses	1,532	183	93	13.6%	\$7.83	\$10.35	Short-term on-the-job training
100	17-2071	Electrical Engineers	73	17	3	30.4%	\$34.39	\$35.02	Bachelor's degree

n/a Wage data not

Source: Wages  $^{\sim}$  Idaho Department of Labor 2009 Occupations Employment Statistics Program Source: Projections  $^{\sim}$  2008-2018 Idaho Department of Labor Regional Occupation Projections

<sup>\*</sup>Information enhanced with state licensure data.

<sup>\*\*</sup>Annual Openings include openings due to growth and replacement needs